Job Description: Consultant

About the Role
We are seeking an experienced **Consultant** to join our team and deliver innovative supply chain and business transformation solutions. In this role, you will play a critical part in implementing advanced supply chain software and driving process improvement initiatives. Consultants work both independently and in collaboration with senior leaders to ensure client success—managing solution delivery, leading functional or technical tracks, and providing subject matter expertise across industries.

What You'll Do

- Lead and support the implementation of supply chain planning software solutions and business improvement initiatives for supply chain clients.
- Serve as a subject matter expert in business process design, solution configuration, testing, training, and change management.
- For larger projects: collaborate with Project Managers, Principals, and Architects to deliver high-quality client outcomes.
- For smaller projects: work independently to manage client interactions and day-to-day solution delivery.
- Translate business requirements into functional and technical solutions, leveraging established methodologies and toolkits.
- Manage and guide track-level project teams, including Analysts and Senior Analysts, to meet client goals.
- Develop business process documentation, training documents, and facilitate training for super users and end users.
- Troubleshoot issues, explain solution scenarios, and ensure adoption of new processes.
- Contribute to change management strategies and support organizational transformation efforts.
- Lead specific track of project implementation, owning solution configuration and interaction with client end user team

What We're Looking For

- **Experience:** 5+ years of professional business experience, including at least 2 years in consulting or the supply chain software industry.
- **Education:** Bachelor's degree in a relevant field (or equivalent experience).
- **Background:** Proven experience implementing software solutions and/or participating in supply chain or business transformation projects.
- **Technical & Functional Skills:**
    - Advanced expertise in at least one Supply Chain APS (or equivalent) module (e.g., Demand Planning, Supply Planning) and the willingness to support another module.
    - Track leadership experience—functional (e.g., Demand, Supply) or technical. Ideal candidates have experience and understanding of both technical and functional components of an APS.

- Familiarity with best practices in one or more supply chain domains (Demand Planning, Plan-to-Buy, Plan-to-Make, DRP, Inventory Optimization, S&OP).
- Strong project management skills with the ability to manage track-level scope, budget, and quality.
- Ability to configure solutions using structured methodologies and recommend gap closure strategies when standard capabilities fall short of business requirements.
- Solid understanding of relational database fundamentals and business process modeling tools.

Professional Attributes

- Upholds professionalism and client-ready presentation on-site.
- Acts as a mentor and resource for Analysts and Senior Analysts, supporting team growth and development.
- Proactively raises risks and challenges to project leadership, offering well-considered recommendations for resolution.
- Demonstrates accountability, adaptability, and commitment to project delivery.

Soft Skills

- Proven leadership and people management abilities.
- Strong communication skills to clearly articulate solutions, facilitate workshops, and engage with client stakeholders.
- Ability to represent the full breadth of company capabilities and stay aligned with project leadership messaging.
- Comfortable leading and directing project team members
- Ability to lead and drive domain area tracks; responsible for successful solution configuration mapping to client business requirements and overseeing successful completion of testing within stated timeline.
- Identifies opportunities for expanded client engagement, including solution extensions, hosting, or additional services.

Compensation & Benefits

- Competitive base salary: **$85,000 – $110,000**
- Performance-based incentive plan: **0–20%** of base salary

To apply, submit your resume and cover letter on our Careers page at https://neosbyargonandco.com/careers/

Our approach is hands-on: we work alongside our clients, roll up our sleeves, and deliver meaningful change that produces measurable, enduring results. With teams across North America, Europe, and Asia-Pacific, we help clients around the world reach their highest potential. You can find us on the web at neosbyargonandco.com.

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